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## California Attorneys Defending Life, Health & Disability Insurers

*Northern California*  
101 California Street, Suite 2450  
San Francisco, California 94111  
T: 415.408.5730 F: 415.408.5740

*Southern California*  
10940 Wilshire Boulevard, Suite 1600  
Los Angeles, California 90024  
T: 310.694.3092 F: 310.694.3093



**Kenneth M. Perscheid**  
*Senior Associate Attorney*

Direct Dial: 925.705.4733  
E-mail: [kperscheid@califehealth.com](mailto:kperscheid@califehealth.com)

Los Angeles: 310.694.3092, Ext. 103  
San Francisco: 415.408.5730, Ext. 103  
San Ramon: 925.973.0300, Ext. 103

### Executive Summary

Ken Perscheid started his legal career as an insurance defense litigator. He also has 15 years' experience as in-house counsel for a publicly-traded company with over 80,000 employees. During that time, he handled the company's employment and human resources issues, while managing litigation across the country.

Ken is a member of the Northern California Human Resources Association and also has earned a certificate as a Professional in Human Resources. Since joining *Pohls & Associates*, he has continued to handle employment litigation and human resources matters. He also handles insurance claims litigation, regulatory issues, and the defense of insurance agents against claims of misconduct.

### Education

J.D. *Pepperdine University School of Law*  
Malibu, California

B.A. *University of California, Berkeley*  
Berkeley, California

### Bar Admissions

State of California (1985)

U.S. District Court, Northern District of California

U.S. District Court, Eastern District of California

### Employment History

#### *Pohls & Associates*

Senior Associate Attorney (2009 – Present)

Senior litigation associate in matters involving contract, bad faith and/or ERISA claims against life, health, disability and long term care insurance companies. Also involved with regulatory matters and the defense of insurance agents against claims of misconduct. Counsels businesses and individuals regarding employment, contract and insurance coverage issues. Drafts company policies, employee handbooks and employment contracts.

#### *Westaff, Inc.*

Vice President & Litigation Counsel (2000-2007)

Staff Attorney (1992-2000)

In-house counsel to publicly-traded staffing provider. Responsible for legal affairs of 300 branch offices and 75,000 regular and temporary employees. Advised senior management regarding employee relations and legal strategy. Provided counsel to human resources and risk management departments. Trained and coached field staff regarding legal compliance. Conducted internal investigations related to employee complaints, misconduct, unfair competition and intellectual property.